



# AIDN NATIONAL NEWSLETTER

ISSUE 1 OF 2020

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## Upcoming events

### MARCH

**19 – 20 March**

SEAL2020 Securing Environments, Assets and Landmarks

**19 - 20 March**

AIDN NT Member Workshop Supplier Readiness – Doing Business in Defence (Open Event)

**24 March**

Tendering for Defence, Gladstone QLD

**24 – 25 March**

Cyber Defence Next Generation Technology and Science Conference 2020

**24 – 25 March**

2020 Air Power Conference - Air Power and Indo-Pacific Security

**25 March**

Airbus Defence & Space NSW Industry Roadshow

**25 March**

Tendering for Defence, Townsville QLD

**26 March**

Tendering for Defence, Cairns QLD

**26 March**

Australian Space Awards

**31 March**

AIDN NT Breakfast Bi-Monthly Membership Briefing – AIG Defence Council (Open event)

*More events on page 20*



*Boeing Defence Australia celebrating Alexander Bowen-Rotsaert's YAA win*

## Celebrating 25 years of **AIDN!**

AIDN celebrated 25 years of AIDN with our Annual Gala Dinner on the 19th of February at the QT Hotel Canberra.

Long time AIDN member and Past President of many Chapters Graham Priestnall hosted the evening with entertainment provided by a 5 piece RMC jazz band.

With over 330 attendees, this was our largest gala dinner to date.

The AIDN Gala Dinner featured guest speakers including:

- Scott Thompson (Deputy Country Executive, Lockheed Martin Australia) speaking on behalf of the Platinum Sponsor Lockheed Martin Australia
- Tony Fraser (Deputy Secretary, CASG) presenting the AIDN National Young Achiever Award
- Nick Green (Products for Industry) presenting as an AIDN SME success story
- Vice Admiral Michael Noonan, AO, RAN. (Chief of Navy).

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AIDN would like to thank our sponsors and attendees for making the event a success and AIDN looks forward to continuing their 25 year anniversary celebrations throughout the remainder of 2020.

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YAA Finalists for 2019

## AIDN National Young Achiever Award Winner

The AIDN National Young Achiever Award (YAA) for 2019 has been awarded to Mr Alexander Bowen-Rotsaert from Boeing Defence Australia.

The award was announced at the AIDN Gala Dinner in Canberra on the 19th of February and presented by Tony Fraser (Deputy Secretary, CASG) and Chief of Defence Force General Angus J. Campbell, AO, DSC.

The AIDN YAA finalists were:

- Tim Spitzer, Clearbox Systems from ACT
- Ai Van Tien, Collins Aerospace from NSW

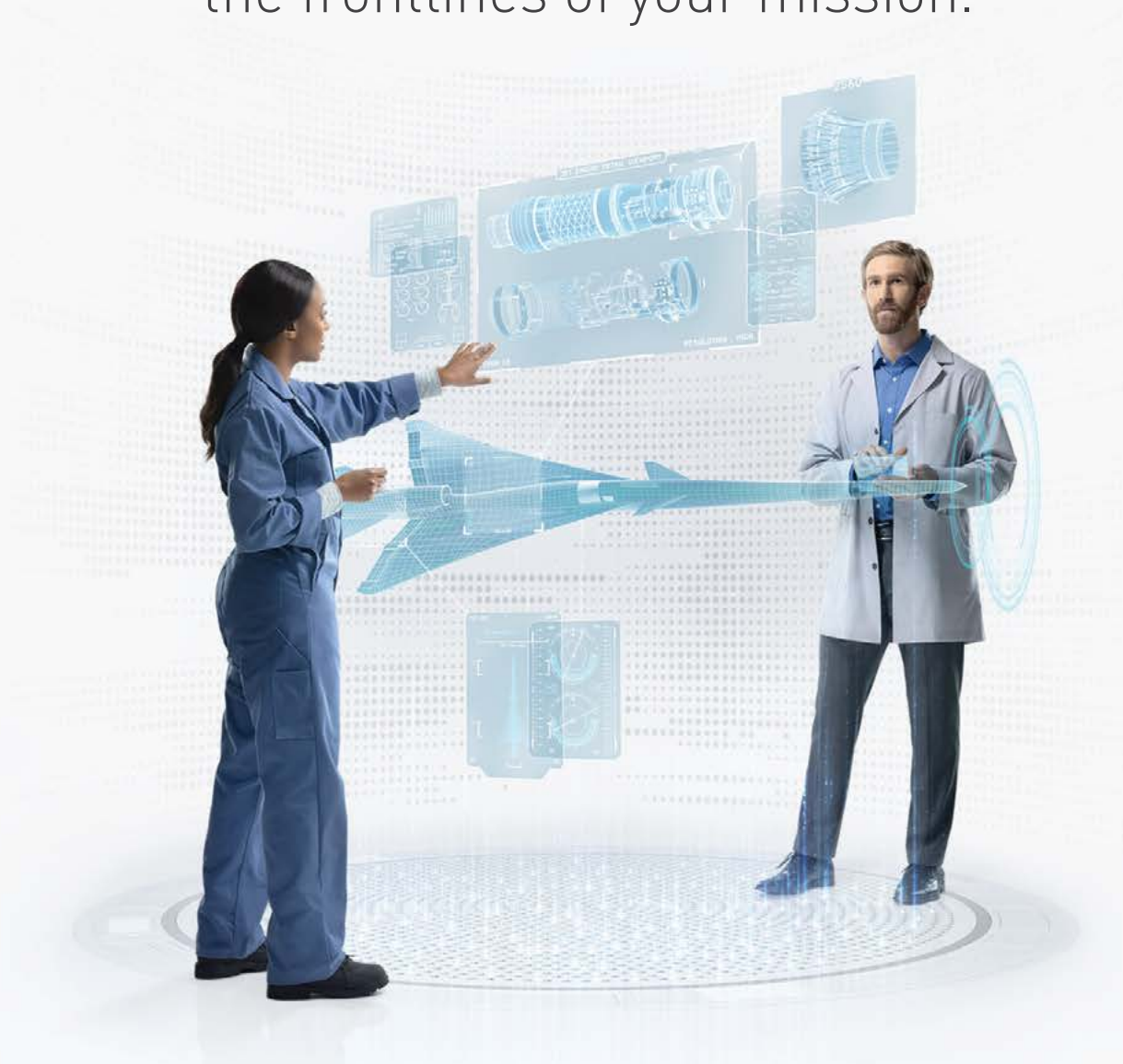
- Alexander Bowen-Rotsaert, Boeing Defence Australia from QLD
  - Kerry Damen, Pattermore Constructions, NT
- The annual Young Achiever Award was created in 2008 by AIDN National to recognise the important contribution made by young people in Australia's defence industry. The award is held at the AIDN Chapter level (State and Territory) with chapter winners competing for the national award.

Thank you to CASG for providing our winner, Alexander, with a coveted spot in the DISC (Defence Industry & Study Course) in 2021 as part of the YAA prize.





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## Lockheed Martin Australia (LMA) is a proud sponsor of the Australian Industry & Defence Network

Lockheed Martin Australia is an Australian company that is engaged in the integration and sustainment of advanced technology systems, products and services across space, air, land, sea and cyber domains.

Our innovative technologies have been contributing to the security of Australia and realisation of Australia's national interests for over 70 years and today we employ **over 1,000** people with a presence in every mainland state and territory.

LMA invests in partnerships with Australia's research and industry communities to

support our global supply chains, providing opportunities for technology transfer, innovation, local skilled jobs and sustainable business growth.

We work with governments, academia and like-minded industry partners to raise the technology base in Australia and to help develop the innovative Australian high technology businesses so the Australian Defence Force (ADF) remains at the leading edge of technology.

We approach our work with Australian industry, small to large, by partnering to discover and evolve the best of breed technology and to build that capability

for Australia and the global customers. By partnering with them we provide the opportunity to showcase their technology on the world stage and with it the potential to access global supply chains.

LMA is delivering genuine opportunities for Australians in regional centres to develop skills in high-end industry roles including the development of advanced technologies and sustainment. Our programs and projects directly support more than 3,600 additional Australian industry jobs in advanced manufacturing and high technology industries providing Australia with important sovereign capability.



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# NIOA

NIOA, one of only a few Australian Defence Prime's says the time is right to invest with confidence in sovereign capability as it looks to further expansion.

NIOA Managing Director, Robert Nioa said the Australian-owned weapons and munitions company had consolidated many years of national investment during 2019, resulting in tremendous growth.

Over the past 12 months NIOA began delivery of 81mm mortar ammunition under a direct commercial sale arrangement, started operations at the Government-owned Benalla munitions factory in Victoria, established a joint venture with Rheinmetall Waffe Munitions for a 155mm shell forging plant at Maryborough in Queensland and opened offices in Melbourne, near Victoria Barracks, as well as a North American office near Picatinny Arsenal's JPEO Armaments and Ammunition in New Jersey.

"The Federal Government's defence industry policy settings have provided the right environment for Australian

companies like NIOA to invest with confidence and pursue export opportunities," Mr Nioa said.

"We have been working with many of our key suppliers for up to 20 years, and it is this strength of relationship that has underpinned access to key weapon and munition technology and investment in Australia."

Construction will begin soon on the \$60m Maryborough plant creating 100 local jobs, plans are afoot to expand operations at Benalla, munitions delivery is under way for the LAND400-2 Boxer combat reconnaissance vehicles (CRVs), while the company continues to supply small arms for defence and law enforcement clients throughout Australia and New Zealand.

"We've also been shortlisted for the LAND159 / 4108 Lethality Systems Project, so we are in the process of responding to a restricted tender with our strategic partners", Mr Nioa said.

*"NIOA's ability to win and deliver critical capability to the warfighter has been a result of focussing on our client's needs, investing in*



*Australian sovereign capability and building deep and trusting relationships with our supplier base."*

From a small family-owned and operated firearm wholesaler in Maryborough QLD in the 1970s, the company now employs more 90 people, operating from a \$25m purpose-built 8000sqm facility near Brisbane Airport.

While major projects such as the Maryborough shell manufacturing facility made headlines, Mr Nioa said it was the company's people who were key to the NIOA success story.

The workforce continued to expand during 2019 with former Australia Army artillery officer Michael Ahern appointed director of NIOA's Lethality Program team, while David Nink (Project Engineer – Melbourne), Renee Nott (Senior Scheduler), and David Fiddelaers (Senior Engineer) joined the company's government business team.

In a significant vote of confidence, Major-General (Rt) Fergus McLachlan AO, Mark Donaldson VC and former federal politician Hon David Feeney recently came on board as strategic advisors to NIOA.



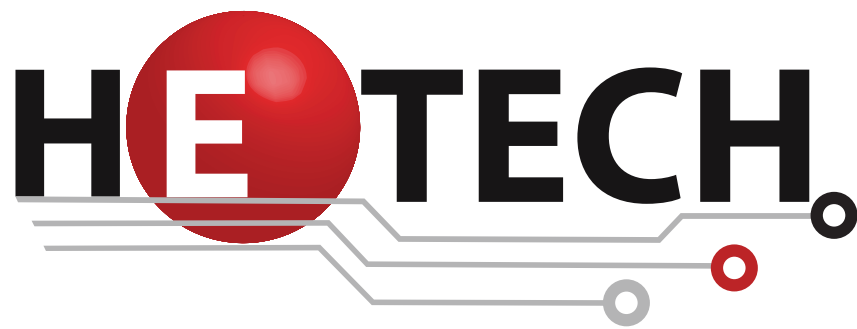
# AUSSIE IS IN OUR DNA

At NIOA, the national interest is in our DNA. Those that serve and protect our country are our sons and daughters too. Being 100% Australian born and bred, looking after our family comes natural.

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# St Hilliers Property

St Hilliers are a trusted contractor of the Department of Defence with extensive experience delivering Defence projects throughout Australia for over 20 years. We understand the unique contracting environment that comes with delivery projects for the Department of Defence with mature policies and procedures in place to ensure we meet all contractual and operational requirements. This has culminated in St Hilliers being recognised in 2019 as the largest Defence SME (Small to Medium Enterprise), 6th largest Defence construction contractor and the 20th largest Defence contractor overall.

Local industry participation has been the key to our success throughout our history and we maximise this participation wherever we work to ensure community engagement and to increase the opportunities for trainees and apprentices in the region to upskill the local industry for future works.

We are cognisant of the challenges faced by the men and women of the ADF when

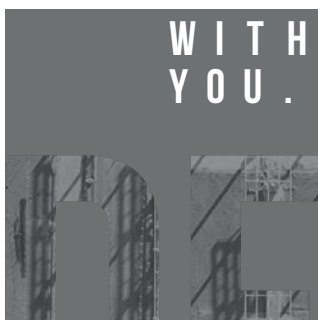
transitioning to civilian life and St Hilliers provides employment opportunities for ex-Defence personnel in our projects to assist with their new career path. St Hilliers also actively promotes cultural awareness with both our own staff, through a cultural competence training program, and our industry partners and strive to exceed the minimum requirements of the industry procurement program (IPP).

St Hilliers are proud to be undertaking several projects currently for Defence, namely:

- AIR5428 - Pilot Training System Facilities Project, RAAF Edinburgh, ADL
- Simpson Barracks Operations Buildings Maintenance Works, VIC
- EOLRP – Work Package 3, RAAF Edinburgh, SA and HMAS Stirling, WA
- Cultana Training Area Redevelopment, SA
- Fire School Simulator and Water Recycling Works, RAAF Amberley, QLD
- ETC1 DFI Works, RAAF Amberley, QLD
- Joint Health Command Garrison Facilities

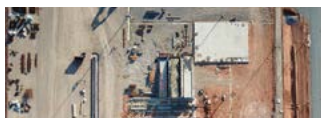
Upgrade Project – RAAF Townsville, QLD

- Military Working Dogs Works, RAAF Amberley, QLD
- RAAF Base Pearce Potable Water Infrastructure Project, WA
- Fleet Base East - Garden Island Building Works - Project 2, NSW
- HMAS Kuttabul and Garden Island Defence Precinct Building Works, NSW
- Amberley Police Training School Refurbishment, RAAF Amberley, QLD
- Amberley Explosive Ordnance (EO) Area Building Works, RAAF Amberley, Qld
- Building Works at Greenbank Training Area, QLD
- RAAF Williamtown Accommodation Refurbishments, NSW
- Canungra Roads & Fire Trail, Canungra Barracks, QLD
- Holsworthy Building Works, Holsworthy Barracks, NSW
- Glenbrook Headquarters Air Command, RAAF Glenbrook, NSW



St Hilliers have delivered in excess of \$600M of projects for Defence over the last 10 years across the country. The success of these projects has been reliant upon the engagement and support of the local industry in each region we work.

We are proud to support the AIDN and their advocacy of the Australian local industry and its capacity to contribute to the Australian Defence Forces capability.





## When accuracy matters, you need a Leussink metrology solution

In engineering and manufacturing, accuracy and precision are key when it comes to qualifying parts, especially within the stringent requirements of the defence industry. And no one understands this better than Leussink.

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- ▶ **Compatibility**  
Designed to work seamlessly with a number of leading software platforms, such as Aberlink and Geomagic.
- ▶ **Thermally Compensated**  
Maintains the highest degree of accuracy regardless of temperature change throughout the day.



## THE LEUSSINK DIFFERENCE

The Mercury Measurement Arm joins the range of metrology solutions offered by Leussink, along with the Space Plus and Explorer arms. As the sole supplier of Tomelleri Articulated Measuring Arms in Australia & NZ, Leussink can package up a metrology solution that suits your business, coupled with after sales support, access to the latest accessories and compatible software, one-on-one training, and calibration services.

# Precision Metal Group

Precision Metal Group started in January 2000. As the business evolved, we developed the mechanical, structural and welding engineering departments and are leaders in the market place with services at the highest level.

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Over the past years PMG has achieved

significant certifications along with RMS Pre-qualification Cat S (CC3); Weld Australia certification under the ISO 3834-2, DVS SLV DIN 2303 Q2 and the current certification of AS 5131 CC3 making us one of few companies in Australia with these certifications. Our certifications have enabled us to work with the government sector for infrastructure work and the defence sector helping land work with Rheinmetall for the LAND-400 phase 2 project with military vehicles in Australia. PMG has extensive mechanical, structural and welding engineering experience covering field shutdowns, fabrications and machining needs. PMG is your one stop shop with ongoing support system even after

commissioning. We have been committed for years to provide the best possible service for the best price to our clients. The PMG culture places high priority on innovation and research/development, we pride ourselves on our cadet and apprenticeship training programs and participation in yearly seminars led by industry leaders to keep us on top of all the latest engineering standards. Education and advising staff help us capture, adapt and carry on with our job making Precision Metal Group a user-friendly company and assist in keeping all of us employed.

For more information, please visit our [website](#).

## PRECISION —Metal Group—



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# Rapid growth trajectory creating new jobs

The Australian Government's commitment to modernise Australia's defence and security capabilities has helped Saab Australia secure several long-term projects and grow the workforce.

When Andy Keough joined Saab Australia as Managing Director in late 2017, the workforce comprised around 350 employees across four states.

Staff numbers are now over 500 since securing a number of core defence and security contracts, and strengthening local capabilities in cyber security and mixed reality development.

"The demand for skilled staff is increasing as the core defence platforms and systems being designed, built and supported here take shape," said Andy Keough.

Saab established its Australian headquarters and local company at Technology Park, South Australia in 1987 to support and build Australia's defence capability.

"Our first contract was building and integrating Australia's unique combat system for the Anzac class frigates," said Andy Keough.

The company grew from a handful of Swedes transferring their world-best technology, to a large defence and security business wholly staffed by and led by Australians.

In 2017, the Australian Government announced that Aegis would provide the combat system for the Hunter class, with an Australian tactical interface developed by



Saab Australia. The Australian Government also mandated that the Australian tactical interface be applied to the Hobart class Air Warfare Destroyers when their Aegis combat management system is upgraded in the future.

In early 2019 Saab Australia was selected as one of BAE Systems Combat System Integration Partners to deliver the Combat System Integration on the Hunter Class frigates.

"Our security and civil business is also expanding, where we design and support electronic systems that protect federal and state-owned infrastructure and streamline civil aviation. Saab technology now secures major Australian airports, prisons and hospitals. We have also expanded our

mixed reality capability where we develop applications to solve defence, health, geospatial and training challenges," Andy Keough said.

Another growth area for the business is cyber security risk mitigation that stemmed from the need to protect internal systems, now protecting government and commercial customers. Saab Australia's information risk management services are in high demand and the team continues to expand.

"Our workforce comprises software, hardware and systems engineers whose elite skills rank amongst the best in the nation. There's never been a more exciting time to pursue a career with technology. Over the next few months we'll be recruiting up to one hundred new positions," Andy Keough said.



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## Mechanical Testing

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- Drop, topple and roll
- Impact
- Static load, bending, stress-strain, flexure
- Enclosure (rain, dust, immersion etc.)
- Combined environmental testing (vibration, climatic and altitude)



## Climatic Testing

- Temperature
- Humidity
- Thermal shock

## Acoustics

- Airborne noise
- Structurborne noise
- On-site measurements

## Accelerated Ageing

- Salt (Corrosive) Atmospheres
- UV-A and UV-B radiation
- Solar radiation
- Combined testing (solar/temperature/humidity/rain)

## Electrical safety

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## Navel Shipbuilding

The Naval Shipbuilding College is a passionate advocate for Australia's small to medium enterprises (SMEs) expanding their scope and scale as well as strengthening and growing their workforces through involvement in the Australian Government's \$90 billion National Naval Shipbuilding Enterprise.

Chief Executive of the College, Ian Irving said thousands of Australian supply chain businesses will be involved in the current and future naval programs which include the Attack Class Submarines, Hunter Class Frigates, Guardian Class Patrol Boats and Arafura Class Offshore Patrol Vessels.

"Businesses who invest in their own capability, through the employment and training of apprentices and upskilling of their workforce, are setting themselves up for success," he said.

"Through fostering professional, trusted and collaborative relationships with the global shipbuilding companies, system integrators, sustainers and supply chain industry players, the College is working to develop robust forecasts for workforce requirements.

"The College stands ready to provide a direct connection between Australian SMEs and a talented, job-ready workforce."

The recently completed Hobart Class Destroyer program, which saw three ships designed and built in different shipyards across Australia over the past 10 years, involved thousands of Australian suppliers during the program.

While it is fantastic news that the opportunities for Australian businesses will continue to expand during the Enterprise, ensuring these businesses have the skilled workforce they require is paramount.

"Data on the needs of SMEs will be critical in helping build a job-ready talent pool," Mr Irving said.

"The College is collaborating with the Industry Capability Network, Defence advocates, peak bodies, and co-operating with state workforce development organisations to help prepare the required workforce.

"We have also partnered with training and education providers in every state and territory to ensure that endorsed programs produce job-ready graduates who have the skills industry needs."

In 2020 the College will launch a national roadshow which will visit every state and territory in Australia to engage with SMEs and the future workforce.

The College operates a national Workforce Register, which is the gateway for businesses to secure skilled talent as they build scale and scope.

More than 2000 candidates from across Australia have registered their interest to secure work within the Enterprise, including more than 500 candidates who are 'job-ready' to access Defence industry opportunities.

"We encourage businesses to reach out and engage with the prime contractors within the Enterprise," Mr Irving said.

"The College encourages businesses to spark interest in potential employees by talking up the exciting things they manufacture, the equipment and techniques which are used, advanced technologies, precision processes and generally the art of the craft."

For more information about career opportunities within the Enterprise, how to register your interest, and to read more about the National Naval Shipbuilding Enterprise, visit:

[navalshipbuildingcollege.com.au](http://navalshipbuildingcollege.com.au).





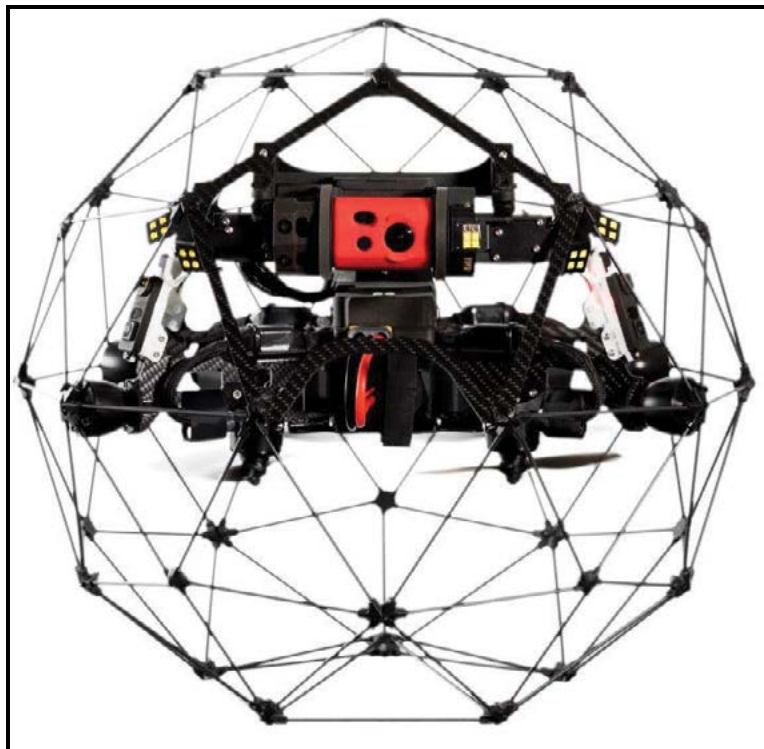
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# Leonardo

Leonardo is a global leader in advanced solutions, products and services for the defence and civil sectors. With long-standing expertise in rotary and fixed-wing aircraft, as well as advanced sensor technology and observation and surveillance platforms, Leonardo has delivered its comprehensive capabilities to Australian governments and industry for over 130 years.

With Leonardo's extensive operational know-how, state-of-the-art capabilities to gather and analyse data and historical presence, Leonardo is poised to play a central role in Australia's future ability to counter current and emerging defence threats and meet critical civil requirements.

## Air sectors

### Aircraft

Derived from the highly-popular ATR 72-600 passenger regional transport aircraft, Leonardo's ATR 72 Maritime Patrol aircraft delivers outstanding reliability levels and low life-cycle costs.

Underpinned by Leonardo's SIM state-of-the-art mission system, advanced sensors and a complete communication suite, the ATR 72MP is a highly-effective and affordable maritime surveillance force multiplier. The aircraft's reliability and assured capability

gives high-level mission readiness and availability, especially in demanding operational environments.

### Helicopters

Leonardo has vast experience in the design and production of its own helicopters. Leonardo Australia currently supports a fleet of over 130 Leonardo Helicopters in Australia and NZ. The company's AW139 helicopter is considered the unrivalled benchmark for emergency medical service and search/rescue operations in Australia.

Ambulance services in New South Wales, Queensland and Victoria all operate the AW139. As well as providing critical medical evacuation support, Leonardo's helicopters have been deployed during numerous natural disasters in 2019/2020 including floods and bushfire emergencies in many states and territories.

### Unmanned air systems

The Falco Xplorer is the latest addition to Leonardo's surveillance drone family. Able to fly for more than 24 hours and equipped with satellite communications capability, it is ideal for complex, beyond-line-of-sight operations. With all systems being designed in-house, from the aircraft itself to the sensor suite, the mission system and ground control

station, Leonardo provides critical end-to-end capabilities for the Xplorer.

The state-of-the-art AWHEREO is Leonardo's rotary wing drone. The AWHEREO is a low-cost/low-maintenance solution for airborne ship deck-based maritime surveillance and utility, that recently proved its worth during the December 2019 European Defence Agency's OCEAN2020 sea trials.

### Space

Through its partner Geospatial Intelligence Pty Ltd, Leonardo supplies satellite-based geo-information services to the Australian Maritime Safety Authority, as well as the coordination of emergency operations at sea. More broadly, Leonardo's satellite data platforms allow for rapid identification of illegal oil dumping at sea as well as the source of the pollution, allowing AMSA's swift and targeted intervention.

### Naval

Leonardo recently established its leadership in the area of Naval communications by providing the design, supply and installation of the upgraded communications system on board the ANZAC Class Frigates. The first ship is now operational, and work is underway to modernise and enable the remainder of the ANZAC fleet.

## Supplying cutting edge technology solutions to Australia since 1885

Leonardo is a key player within Australian Defence Industry with a significant in-country base of installed equipment across Australia

We are proudly based in Australia supporting the local communities acting as Prime Systems Integrator and partner of both defence and civilian contractors

Inspired by the vision, curiosity and creativity of the great master inventor - Leonardo is designing the technology of tomorrow.

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**THALES**



## LEAD WITH STRENGTH

The underrepresentation of women in the Defence Industry is no secret. It's easy to feel isolated, but in this industry of high stakes projects, dispersed remote teams, and complex stakeholder relationships, professional isolation is not an option. You need to make your mark. You need serious grit, strong allegiances, and outstanding leadership skills to advance your career.

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- ▶ **Hone** your communication skills to establish authority and have your voice heard
- ▶ **Develop** powerful strategic relationships with colleagues and stakeholders
- ▶ **Lead** high-performing teams, even when they are remote and dispersed
- ▶ **Leverage** strategies for uncovering top female talent and lift as you lead

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## ADIN NSW

### Regional Engagement

Plans are in place to expand Regional Engagement in 2020 with joint activities anticipated in the Western Sydney, the Hunter, the Shoalhaven/Illawarra and the Riverina.

### Defence Readiness Seminar Series

The Seminar Series continues in the Hunter from February through to December. In addition, a full rollout is planned for Sydney/Western Sydney from April and limited rollouts in the Shoalhaven and Riverina in the second half of the year.

The series includes 11 seminars in the categories of Defence Explorer, Defence Exponent and Defence Expert so caters for SMEs wanting a first look into the defence market through to well-established companies wishing to upgrade their skills.

### AIDN – One Voice

It is with some sadness that we anticipate that this, our 26th year, will also be our last. We are planning to wind up AIDN NSW by mid-year to become a significant part of the integrated, single, AIDN "One Voice" organisation. With activities expected to continue in NSW as previously, we anticipate our membership enjoying significantly improved services and value as they all become national members. They will be able to take part in activities across Australia and enjoy a much stronger voice to and influence on Defence and industry.

## AIDN QLD

AIDN QLD finished off a busy 2019 working with our government partners in the delivery of two significant Queensland Defence and Industry events. The Defence Ipswich Supply Chain Opportunities Symposium held by Ipswich City Council (also an AIDN QLD member) in November, where the highlight of the event was the speed dating meetings with the Primes and the networking opportunities. The second event was partnering with the Queensland Government to deliver the welcome dinner for the 'Queensland Government South Pacific Defence Summit' in Cairns. AIDN QLD also brought additional events to Cairns including a briefing with Lockheed Martin and the CDIC, and a breakfast featuring BAE.

The year completed with over 170 members – a new record for AIDN QLD, with a great range of capabilities and capacity to support our Defence force.

2020 has commenced where 2019 left off with a significant amount of activity in working to demonstrate our members capability and facilitating them to find collaboration opportunities. Our first meeting for the year was at the new Defence Hub Ipswich which provides meeting rooms and training opportunities for Industry. AIDN QLD has a full schedule of events planned with member meetings, industry breakfasts and other events across the state. The first half of the year will be focussed on preparing our members to showcase themselves at Land Forces 2020 September in Brisbane.

Please put a place holder in your calendar for **16 July for our Annual Dinner.**



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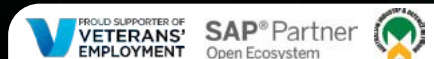
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## ADIN SA

Since the establishment of AIDN-SA in May 2018 the organisation's membership and its influence in the South Australian defence industry community has grown substantially. The inaugural AIDN-SA Annual General Meeting (AGM) was held on 26 Nov 19. All of the 13 Board of Management (Committee) positions were filled including the following

- Gary Bettcher - President
- Graham Priestnall - Vice-President
- Mal Lowen - Secretary
- Trevor Duell - Treasurer

Members noted and thanked Gary Bettcher and Trevor Duell for their tireless work in establishing, growing and promoting the Chapter within South Australia and the AIDN National network.

AIDN-SA currently has 44 members and is in a sound financial position. The Board's focus for 2020 is to continue Chapter growth through membership value creation. The target for the first quarter of 2020 is to refine AIDN-SA's member value proposition; through enhancing our advocacy role to the SA Government, implementing a relevant networking function program and boosting the provision of relevant Defence and defence industry information to our members. The Board will also investigate how to implement a more effective engagement with the Adelaide based defence industry Primes.

The Chapter's recent engagements with Government and defence industry organisations includes meetings with the CDIC and participating in the ongoing Future Shipbuilding Apprentices Working Group. The CDIC's 2020 Outreach program is significant, AIDN-SA and AIDN National will have opportunities to promote and collaborate in several events. Similarly, AIDN has been asked to promote the Naval Shipbuilding Future Apprenticeship Survey. AIDN-SA will continue to identify and engage with organisations which can support our members and other SMEs gain workshare in the SA and the broader defence industry.

In addition to the South Australian focussed activities the Chapter continues to actively support a number of AIDN National initiatives. These includes the progression of the AIDN National MOU and transition to a sustainable, single national entity, the organisation of the 2020 AIDN National Annual Dinner and, when requested, representing AIDN National at defence industry forums.

2020 provides the opportunity for AIDN-SA to build upon the great work undertaken in the nearly two years since its establishment to deliver a member focussed organisation, which provides members with tangible and relevant benefits for their defence industry business.

## AIDN ACT

The AIDN-ACT Board has been proactively meeting with Defence personnel and officials since the festive season, to identify further opportunities in which Canberra based SME's can benefit from enhanced AIC or exposure to Defence programs.

Meeting with a number of representatives from the ACT Defence Industry Advisory Board (DIAB), discussions were held around the ongoing value of promoting the 2019 released EY study into economic engagement and stimulus of the local economy. DIAB agreed that the report was demonstrative of the value Defence programs bring to local industry across Australia; all of which have flow on effects to nearby non-Defence related businesses in each community. Further planning may be undertaken to promote the report throughout the Commonwealth Government as an example of productivity within the sector's SME businesses.

Following a successful CASG/MSP briefing session for ACT based SME's last year, the AIDN-ACT chapter recently met with Rodger Phillips from CASG, to support ongoing productive feedback for the initiative. As a result, AIDN-ACT shall soon be distributing an MSP related survey to all AIDN SME members, requesting fair but frank feedback in relation to SME experiences and perceived value around the SME program. All collected data and feedback shall be collated and forwarded to the CASG team, so that they may achieve a balanced view against MSP feedback, to ensure a clear picture of the ongoing MSP effectiveness is maintained.

If you haven't already received it, watch your inbox for the survey soon – responses are due **by Thursday, February 27** to [aidn.docs@outlook.com](mailto:aidn.docs@outlook.com).

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# UPCOMING EVENTS

## APRIL

### 2 April

Defence Introduction AIDN NSW & Hunter Defence, Newcastle

### 6 – 8 April

Sea-Air-Space, Maryland USA

### 6 – 9 April

Women in Defence Industry Leadership Summit, SYDNEY NSW

### 9 April

G'Day USA US-Australia Dialogue on Defence Industries 2020, Washington D.C. USA

### 16 April

AIDN QLD Monthly Members Meeting

### 19 – 24 April

Defence Services Asia (DSA) 2020, Kuala Lumpur, Malaysia

### 20 April

AIDN NT Supplier Showcase and Performance Improvement Program

### 21 April

Introduction to Defence ISO Standards AIDN NSW & Hunter Defence, Newcastle

### 21-22 April

AIDN NT Supplier Readiness Program – Tendering 2 Defence/Bid Coaching Clinic

### 27 April

Defence Business Development 101 AIDN NSW & Hunter Defence, Newcastle

### 28 April

ADM Space Summit

### 29 April

Defence Tendering 101 AIDN NSW & Hunter Defence, Newcastle

### 29 April

AIDN NT Champions for Change Forum

## MAY

### 4 May

Defence Cyber Regulatory Controls AIDN NSW & Hunter Defence, Newcastle

### 11 May

Collaboration in Defence AIDN NSW & Hunter Defence, Newcastle

### 13 – 15 May

Advanced Manufacturing Expo – SYDNEY NSW

### 14 May

AIDN NT Member Workshop – Marketing 'Be Found, Get Known, Stay Known' (Member event)

### 19 – 20

May Supplier Readiness Program – Marketing 2 Defence/Bid Coaching Alice Springs (Open event) [debbie@aidnnt.com.au](mailto:debbie@aidnnt.com.au)

### 21 May

AIDN QLD Monthly Members Meeting - Contact AIDN QLD for further information [info@aidnqld.com.au](mailto:info@aidnqld.com.au)

### 21 May

Defence Legal Considerations AIDN NSW & Hunter Defence, Newcastle

## JUNE

### 1 June

Defence Business Development 101 AIDN NSW & Hunter Defence, Newcastle

### 8 – 12 June

Eurosatory - France

### 10 June

AIDN NT Member Workshop – Supplier Certification

### 11 June

Defence Introduction AIDN NSW & Hunter Defence, Newcastle

### 16 – 18

June Rotortech 2020 Helicopter and Unmanned Flight Systems, Brisbane Qld

### 18 June

AIDN QLD Monthly Members Meeting

### 23 June

Defence Industry Security Program AIDN NSW & Hunter Defence, Newcastle

### 24 June

AIDN NT Chief Minister Award Launch Breakfast

## JULY

### 6 July

Custodial Information Management - Internal Threat Mitigation for the Defence Supply Chain AIDN NSW & Hunter Defence, Newcastle

### 16 July

AIDN QLD Annual Gala Dinner\

### 20 July

Introduction to Defence ISO Standards AIDN NSW & Hunter Defence, Newcastle

### Chapter contacts

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## Do you have news?

Share your recent success stories, products or services with us!

We'd love to tell our Member Companies and people with an interest in the defence, security and aerospace sector.

This is a free service to members. Please submit your article along with images to [administration@aidn.org.au](mailto:administration@aidn.org.au) for consideration.

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## Contact

If you would like any further information or require any assistance with defence industry issues, please contact the AIDN National Coordinator at [administration@aidn.org.au](mailto:administration@aidn.org.au).

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